



TECUM CAPITAL

General Investment Criteria:

Geography: United States HQ
EBITDA Margin: Greater than 10%

** We do not invest in early stage companies, turnaround or distressed situations, financial services or real estate.*

SBIC Fund:

EBITDA: \$2 to \$10 Million
Investment Size: \$2 to \$20 Million

Family Office:

EBITDA: Up to \$20 Million
Hold Period: Long-Term Investment Horizon

Industry Experience:

- Business Services
- Capital Equipment with P&M
- Food & Beverage
- Consumer-Oriented
- Healthcare Services
- Industrial Services
- Precision Manufacturing
- Transportation & Logistics
- Value-Added Distribution

Company Characteristics:

- Committed Management Team
- Differentiated Product or Service
- Diversified Customer Base
- Identifiable Growth Opportunities
- Stable, Long-Term Industry Fundamentals

Our team partners with equity sponsors, business owners, management teams, and their advisors to create shared success

WHO WE ARE

Tecum Capital is a Pittsburgh, Pennsylvania based investment firm with a multi-strategy approach to investing private capital in lower middle market companies. Since 2006, the team has collectively invested more than \$650 million in over 100 platform and add-on acquisitions.

Multi-Strategy Approach Through Two Unique Funds

SBIC

Tecum Capital Partners II is a \$265 million SBIC fund focused on making mezzanine debt and equity investments with an ability to invest up to \$20 million per transaction. We are industry generalists seeking opportunities to partner with independent sponsors, family offices, committed funds, and management teams to help them achieve their respective goals.

Family Office Platform

Tecum Equity is an independent investment manager with committed family office partners formed to invest in select industries where the team and its network have operational expertise to add long-term value in a sustainable manner. Our core focus is to partner with like-minded management teams and business owners to grow enterprise value without the restrictions of a limited term fund.

Tecum's Formula For Success

1 Find the Right Partner and Align Common Goals

3 Empower and Support the Executive Team

2 Develop Strategic Plan with Executive Team

4 Execute Strategic Plan and Continually Re-Assess

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Tecum = We Are With You.

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Learn more by visiting www.tecum.com



VfD Technologies

August 2020 | HQ: Pennsylvania | SBIC Fund II

Technologies

VfD is a technology intensive manufacturer that enables the world's leading companies to bring their products and services to market. The Company focuses on precision machining applications across medical, automation, transit, and aerospace end markets.

ADD-ONS: Medical device manufacturers.



F&S Tool

July 2020 | HQ: Pennsylvania | SBIC Fund II

F&S is a leading manufacturer of close tolerance mold tooling for the plastic injection molding industry. The Company specializes in high-complexity, high-cavitation applications for consumer and medical packaging applications.

ADD-ONS: Mold tooling manufacturers with complementary production capabilities and end market focus.



Conco Services

April 2020 | HQ: Pennsylvania | SBIC Fund II

Conco Services is a leading provider of low-pressure, mechanical heat exchanger tube cleaning and non-destructive testing services to power generation and industrial companies. Conco's proprietary product applications result in significant cost savings for its customers through immediate improvements in plant heat transfer rate, megawatt output, fuel consumption, and CO2 emissions.

ADD-ONS: U.S. industrial service companies serving power plants and/or petrochemical refineries.



Midwest Equipment Sales

March 2020 | HQ: Ohio | SBIC Fund II

MWE is a diversified distributor of branded and private label consumer and industrial products selling through third-party eCommerce, direct eCommerce, and wholesale channels. The Company operates two primary divisions, organized by product offering, Tracks & Tires (aftermarket replacement tracks, tires, wheels, and components) and Outdoor Power Equipment (portable generators, pressure washers, etc.)"

ADD-ONS: Provider of consumer-oriented outdoor power products and related equipment.



The Helpful Hardware Company

August 2019 | HQ: Georgia | SBIC Fund II

The Helpful Hardware Company is a chain of Ace Hardware locations throughout the Southeastern U.S.

ADD-ONS: Any Ace Hardware locations.



National Power

June 2019 | HQ: North Carolina | SBIC Fund II

National Power is a service and OEM equipment provider of critical, backup power solutions with a focus on DC power and industrial generators. The Company provides the design, engineering, and installation of all related electrical wiring and components with a specialty in DC electrical installation used in critical broadband telecommunications environments.

ADD-ONS: Provider of backup power infrastructure, systems and solutions based in the south eastern U.S.



Primetac

June 2019 | HQ: New Jersey | SBIC Fund II

Primetac is a leading distributor of industrial packaging materials including acrylic tapes, hot-melt adhesives, converted stretch films, strapping tapes and other related products. The Company serves its customers through its headquarter location in New Jersey as well as four distribution centers located in Florida, Texas, California and Washington.

ADD-ONS: Packaging material and equipment distributors as well as providers of tape converting, printing, and related services.



Gilman Cheese

February 2019 | HQ: Wisconsin | SBIC Fund II

Gilman Cheese manufactures premium processed cheeses. The Company provides a combination of product development expertise, quality production, and diverse packaging and smoking capabilities.

ADD-ONS: Manufacturer of processed cheese and related products.