



TECUM
CAPITAL



19+ Year Investment History
Founded in 2006



\$1.2 Billion
Invested Since Inception



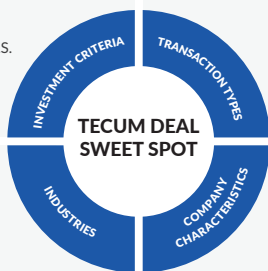
190+
Completed Transactions



16
Team Members

Investment Focus

EBITDA: \$3 to \$10 MM
EBITDA Margin: >10%
Gross Leverage: <4.0x EBITDA
Geography: Primary Operations in the U.S.
Investment Range: \$5 to \$30MM
Equity Co-Investment: Up to 50%



- Acquisition Financing
- Family Wealth Transfer
- Independent Sponsor Buyouts
- Leverage Buyouts (LBOs)
- Management Buyouts (MBOs)
- Minority Recapitalizations

- Business Services
- Capital Equipment with P&M
- Consumer-Oriented
- Food & Beverage
- Healthcare Services
- Industrial & Environmental Services
- Precision Manufacturing
- Transportation & Logistics
- Value-Added Distribution

- Committed Management Team
- Defensible Market Position
- Differentiated Product or Service
- Non-Cyclical Growth Niches
- Strong Free Cash Flow

Who We Are

Founded in 2006 and based in Pittsburgh, PA, Tecum Capital Partners is a multi-strategy investment firm focused on investing in lower middle market companies across the U.S. Tecum's Junior Capital strategy is currently investing out of its \$325MM SBIC Fund (2025 vintage). We are relationship-based investors that seek to partner with and empower experienced management teams, with a track record of success and a desire to execute on well-defined operational and growth initiatives.



Integrity



Respect



Flexibility



Teamwork



Innovation

Tecum Team



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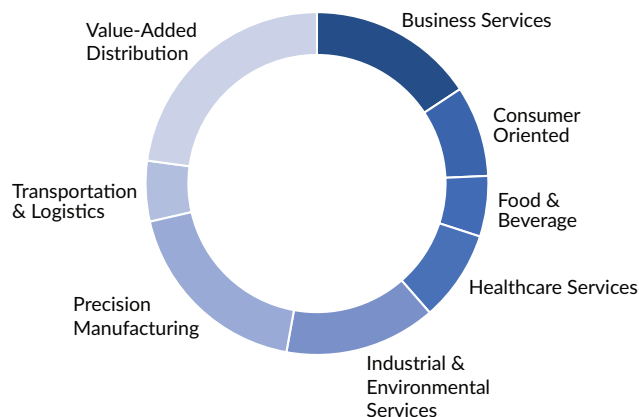
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Our leadership team has been investing together for over 12 years. We believe there is no substitute for the proven experience that comes from successfully investing in hundreds of businesses through varying economic cycles. It is this experience that forms the backbone of our expertise and positions us to add significant value to every company and management team that we support.

Diversified Investing by Industry



Business Services



BP BUSINESS SOLUTIONS (PA)
Provider of managed waste and recycling services to multi-location customers



CDE SERVICES, INC. (GA)
CDE provides fully integrated payment processing solutions to 24,000+ merchant customers via a proprietary technology stack. Additionally, CDE provides customized POS device encryption, deployment, and activation services



TPI (OH)
TPI is a leading outsourced energy procurement and efficiency advisory platform serving commercial customers in deregulated U.S. energy markets



CUSTOM COMPUTER SPECIALISTS (NY)
Provider of specialized cloud, security, infrastructure, and managed IT services across SLED and commercial end markets



CHEMISTRY (PA)
Chemistry is a full-service, award-winning, independent marketing and digital agency with capabilities that include creative, strategy, video production, media planning, mobile app development, and more

Consumer-Oriented



SHAKE SMART (TX)
Shake Smart is an operator and licensor of healthy, convenience restaurants offering a nutritious, protein-packed menu including protein smoothies and shakes, acai bowls, and sandwiches / wraps



THE HELPFUL HARDWARE COMPANY (GA)
Chain of eight Ace Hardware locations throughout the Southeastern U.S.



GOOD FEET MIDWEST (WI)
The 2nd largest franchisee of Good Feet stores, the leading brand in custom orthotics to alleviate foot, knee, hip, ankle, and back pain

Food & Beverage



DELGROSSO FOODS (PA)
Manufacturer of branded, private label, and co-manufactured tomato-based sauces and salsas



GILMAN CHEESE (WI)
Leading manufacturer of premium processed cheeses

Value-Added Distribution



AUTOMOTIVE SYSTEMS WAREHOUSE (PA)
Wholesale warehouse distributor of automotive collision repair products



MIDWEST EQUIPMENT SALES (OH)
Leading, technology-enabled specialty distributor of outdoor products for both home and professional uses

Industrial & Environmental Services



ARROW WASTE (GA)
Provider of waste collection and hauling services in the greater-Atlanta market



HAINESPORT TRANSPORTATION (NJ)
HTG is a leading vertically integrated waste logistics conglomerate, providing cradle to grave disposal solutions for C&D waste via its roll-off hauling and collection services, C&D transfer station, and rail-served landfill



LONG ISLAND WASTE SERVICES (NY)
LIWS' comprehensive services encompass efficient waste collection, state-of-the-art transfer stations, materials recovery facility and environmentally responsible disposal



BLACKWOOD SOLUTIONS (IN)
Utility services provider offering specialty transportation, logistics management, recycling, and disposal services to its customers



CONCO SERVICES (PA)
Heat exchanger tube cleaning and non-destructive testing services provider



5280 (CO)
5280 Waste Solutions is a leading roll-off, commercial, and residential waste hauler serving the greater Denver metro region



THE LEWIS GROUP (PA)
A provider of environmental services to private, municipal, state, and federal clients in the Mid-Atlantic and Southeast U.S.

Precision Manufacturing



GAUTIER STEEL (PA)
Gautier Steel is a niche manufacturer of hot rolled steel bar and specialty steel plate



CM INDUSTRIES (IL)
CM Industries is a manufacturer of branded welding equipment and consumable welding supplies



MARCY (IL)
Marcy Laboratories is a provider of contract manufacturing services for fragrance brands



TINIFIBER (NY)
Specialty manufacturer of patented fiber optic cables, providing any cable customer improved durability, flexibility, and cost savings during installation



ACCELEVATION (OH)
Custom designed containment solutions and custom structures/security caging for data center ("DC"), electric vehicle, and robotic end markets



THE MARWIN COMPANY (SC)
Manufacturer and distributor of attic stairways, pocket door frames ("PDFs") and other specialty building products

Healthcare Services



FIVE POINT DENTAL SPECIALISTS (TX)
Five Point Dental Specialists is a multi-specialty Dental Support Organization ("DSO") providing administrative support of affiliated dental offices