



20+ Year Investment History
Founded in 2006



\$1.2 Billion
Invested Since Inception



200+
Completed Transactions



16
Team Members

Who We Are

Tecum Essential Services Fund is a committed fund that invests equity capital alongside leading independent sponsors in lower-middle-market essential services businesses critical to U.S. infrastructure. We are first time institutional capital in change of control deals. As relationship-based investors we seek to partner with and empower experienced management teams with a track record of success and a desire to execute well-defined operational and growth initiatives. Since 2006, our team has invested over \$1.2B of growth capital and served as leaders and advisors to over 200 companies.



Company Size:
\$5MM - \$20MM EBITDA



Geography:
North America



Company Leadership:
Continuity with
Management Team



Time Horizon:
3-7 Years



Check Size:
\$10MM - \$30MM
(more with co-investments)



Industry Focus:
B2B Essential Services, with
recurring, inflation-linked,
contractual revenue
opportunities

- Mission-critical Services
- Waste & Environmental Services
- Industrial Maintenance & Services
- Grid Infrastructure Maintenance, Management, & Repair

- Information Technology, AI, & Network Infrastructure
- Specialty Transportation
- Public Health & Safety
- Food & Agriculture



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5280 WASTE SOLUTIONS

Premier provider of roll-off dumpster rental, recycling, and waste hauling services along Colorado's Front Range, with a focus on LEED construction projects and sustainable disposal.



ACCELEVATION

Single-source provider of mission-critical infrastructure solutions, handling design, manufacture, and installation of data center white-space infrastructure for hyperscale, colocation, and enterprise customers.



ARROW WASTE

Leading provider of roll-off dumpster rental and waste hauling services to residential, commercial, and industrial customers in the Atlanta metropolitan area.



BLACKWOOD SOLUTIONS

North America's leading specialty contractor for utility pole hauling, storage, and recycling, providing logistics and material management solutions to electric and telecom utilities.



BP BUSINESS SOLUTIONS

Provider of asset-light managed waste and recycling services to multi-location commercial customers, headquartered in Chalfont, PA.



CONCO SERVICES

Leading provider of low-pressure mechanical heat exchanger tube cleaning, non-destructive testing, and leak detection services to power generation, oil and gas, and industrial companies.



CONNECTICUT ELECTRIC

Designer, manufacturer, and distributor of specialty electrical components — including replacement circuit breakers, manual transfer switches, and power outlets — sold through electrical distributors and home improvement retailers.



COX TRANSPORTATION SERVICES

Provider of freight hauling and brokerage services to customers in various industries across the U.S., specializing in time-sensitive full truckload freight.



CUSTOM COMPUTER SPECIALISTS

Provider of managed IT services, cybersecurity, consulting, and technology implementation to public and private sector clients across the Northeast, Mid-Atlantic, and Midwest.



DBI SERVICES

Market-leading provider of transportation infrastructure services including asset management, vegetation and cleaning management, and road management for government agencies, utilities, railways, and other infrastructure owners across North America.



HAINESPORT TRANSPORTATION GROUP

Vertically integrated waste company providing cradle-to-grave C&D disposal solutions via roll-off hauling, a rail-served transfer station, a federally chartered short rail, and a rail-served landfill.



THE LEWIS GROUP

Pennsylvania-based provider of environmental remediation, emergency response, industrial maintenance, and commercial property management services.



LONG ISLAND WASTE SERVICES

Waste management company providing solid waste collection, materials processing, and recycling services to commercial, residential, and industrial customers across Long Island, NY.



MIDWEST EQUIPMENT SALES

Diversified e-commerce and wholesale distributor of branded and private-label consumer and industrial products, operating in aftermarket replacement tracks and tires and outdoor power equipment.



NATIONAL POWER

Provider of industrial power solutions including generator sales, maintenance, and EV infrastructure for mission-critical customers across telecom, healthcare, manufacturing, and other industries.



TINIFIBER

Exclusive manufacturer of patented Micro Armor Fiber® optical cabling solutions, offering crush-proof, stainless steel armored fiber optic cables for commercial, industrial, government, and data center applications.



TPI EFFICIENCY

Cleveland-based energy brokerage and consulting firm helping commercial and industrial clients reduce costs through electricity and natural gas procurement, demand response, renewable energy, and efficiency solutions.



ULLMAN OIL COMPANY

Full-service supplier and distributor of gasoline, diesel, bio-diesel, home heating oil, and lubricants to commercial, industrial, and residential customers throughout Northeast and East Ohio.