

20+ Year Investment History

$1.2 Billion
Invested Since Inception

200+
Completed Transactions

15
Team Members

Who We Are

Tecum Essential Services Fund (TESF) is a committed fund that invests equity capital alongside leading independent sponsors in lower-middle-market essential services businesses critical to U.S. infrastructure. We are first time institutional capital in change of control deals. As relationship-based investors we seek to empower experienced management teams with a track record of success and a desire to execute well-defined operational and growth initiatives. Since 2006, our team has invested over $1.2B of growth capital and served as leaders and advisors to over 200 companies.

Company Size:
$3MM - $15MM EBITDA

Geography:
United States

Company Leadership:
Continuity with Management Team

Time Horizon:
3-7 Years

Check Size:
$10MM - $30MM
(up to $50MM with co-investments)

Industry Focus:

- → Waste Management and Environmental Services
- → Grid Maintenance and Utilities
- → Data, Communications, and Connectivity Infrastructure
- → Specialty Material Handling and Field Logistics
- → Other Adjacent or Mission-Critical Niche Sectors with Similar Characteristics



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TECUM CAPITAL

Representative Investments

5280 WASTE SOLUTIONS

Premier provider of roll-off dumpster rental, recycling, and waste hauling services along Colorado's Front Range, with a focus on LEED construction projects and sustainable disposal.

APS ENVIRONMENTAL GROUP

Provides environmental testing, inspection, consulting, and abatement services throughout New England and the Mid-Atlantic.

ARROW WASTE

Leading provider of roll-off dumpster rental and waste hauling services to residential, commercial, and industrial customers in the Atlanta metropolitan area.

BLACKWOOD SOLUTIONS

North America's leading specialty contractor for utility pole hauling, storage, and recycling, providing logistics and material management solutions to electric and telecom utilities.

BP BUSINESS SOLUTIONS

Provider of asset-light managed waste and recycling services to multi-location commercial customers, headquartered in Chalfont, PA.

CONCO SERVICES

Leading provider of low-pressure mechanical heat exchanger tube cleaning, non-destructive testing, and leak detection services to power generation, oil and gas, and industrial companies.

CONNECTICUT ELECTRIC

Designer, manufacturer, and distributor of specialty electrical components — including replacement circuit breakers, manual transfer switches, and power outlets — sold through electrical distributors and home improvement retailers.

CUSTOM COMPUTER SPECIALISTS

Provider of managed IT services, cybersecurity, consulting, and technology implementation to public and private sector clients across the Northeast, Mid-Atlantic, and Midwest.

DBI SERVICES

Market-leading provider of transportation infrastructure services including asset management, vegetation and cleaning management, and road management for government agencies, utilities, railways, and other infrastructure owners across North America.

GUARDIAN PROPANE

Operator-led propane platform created to partner with locally owned propane companies in key regions of the United States

HAINESPORT TRANSPORTATION GROUP

Vertically integrated waste company providing cradle-to-grave C&D disposal solutions via roll-off hauling, a rail-served transfer station, a federally chartered short rail, and a rail-served landfill.

THE LEWIS GROUP

Pennsylvania-based provider of environmental remediation, emergency response, industrial maintenance, and commercial property management services.

LONG ISLAND WASTE SERVICES

Waste management company providing solid waste collection, materials processing, and recycling services to commercial, residential, and industrial customers across Long Island, NY.

MIDWEST EQUIPMENT SALES

Diversified e-commerce and wholesale distributor of branded and private-label consumer and industrial products, operating in aftermarket replacement tracks and tires and outdoor power equipment.

NATIONAL POWER

Provider of industrial power solutions including generator sales, maintenance, and EV infrastructure for mission-critical customers across telecom, healthcare, manufacturing, and other industries.

PROCARE

Provides primarily non-emergency and emergency interfacility medical transportation ("IFT") services throughout D.C. and MD, and was recently licensed in VA

TINIFIBER

Exclusive manufacturer of patented Micro Armor Fiber® optical cabling solutions, offering crush-proof, stainless steel armored fiber optic cables for commercial, industrial, government, and data center applications.

TPI EFFICIENCY

Cleveland-based energy brokerage and consulting firm helping commercial and industrial clients reduce costs through electricity and natural gas procurement, demand response, renewable energy, and efficiency solutions.

**The companies shown are investments made by funds managed by Tecum Capital or its principals (the "Prior Funds"), each of which is or was licensed by the U.S. Small Business Administration as a small business investment company and invested primarily in subordinated debt with minority equity co-investments, typically alongside independent sponsors. These investments were not made by, and are not held by, any fund currently being offered. The companies shown [are all of the Prior Funds' essential services investments other than [two] unrealized investments] [were selected on the basis of [criteria], without regard to investment performance], and include both realized and unrealized investments. It should not be assumed that any investment shown was or will be profitable, or that future investments will be comparable. A complete list of the Prior Funds' investments is available upon request.*

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